

## CASE STUDY

### CASTLE DELIVERS POWERFUL REPORTING FOR ESPC

ESPC (Edinburgh Solicitors Property Centre) was incorporated in 1971 and since that time, has grown to become the leading force in residential property throughout east central Scotland. By coming together under one banner, solicitors throughout Edinburgh and the Lothians are able to provide homebuyers and sellers with a convenient, cost-effective and hassle-free means to buy and sell property.

In 1998, ESPC expanded further by launching Solicitors Property Shop, initially in the North-East and Yorkshire and, in 2000, launched a financial planning service now branded as ESPC Money Management.

The business has achieved considerable success and growth in recent years and it was felt that the existing Sage Line 100 accounting package could no longer meet the needs of the business. ESPC chose Castle to implement an effective management and accounting system which would meet the company's present and future needs.

ESPC wanted a 10 user system which would integrate effectively with its SQL environment IT infrastructure and its Sales & Invoicing systems, as well as offer a broad scope and diversity to meet the varied reporting needs of the management team.

Castle installed a suite of integrated Infor FMS SunSystems solutions; including Financials, Vision Reporting, Debtor Management, Sales Order Management and Purchase Requisitioning.

Graham Tait, company accountant at ESPC said:

"As soon as the implementation was completed, the benefits of the new system became apparent to all who use it. It allows budget holders access to drilldown reporting and we can produce quality board report packs directly from the system. The system is fully integrated with our existing IT infrastructure and we now have a very powerful financial management system which combines ease of access with flexibility. We have been impressed with Castle's ongoing commitment to ensuring that the project was delivered efficiently, with its implementation team working alongside our own Project Team, towards a single objective."

Alan Quinn, MD at Castle Computer Services added:

"ESPC now has an exceptional financial management system which is capable of meeting the company's every need as it continues to achieve success and growth in the future."

Infor FMS SunSystems

10 Concurrent Users of Core Financials

50 Users of Purchase Requisitioning

Vision Reporting

Sales Order Processing

Integrated with IT Infrastructure

#### Contact us

For more information please contact Castle Computer Services on 0845 230 1314 or email [info@castle-cs.com](mailto:info@castle-cs.com)

[CHALLENGECASTLE.COM](http://CHALLENGECASTLE.COM)

