



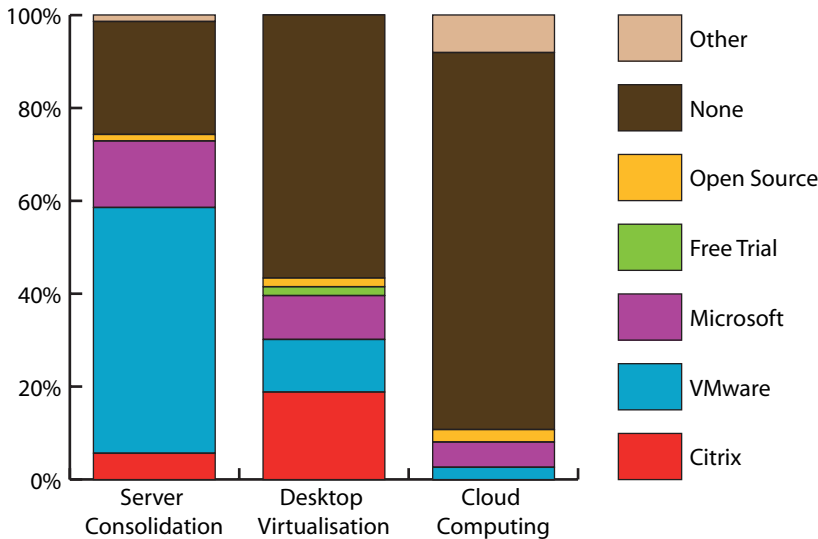
Results of Castle 2010 Virtualisation Survey

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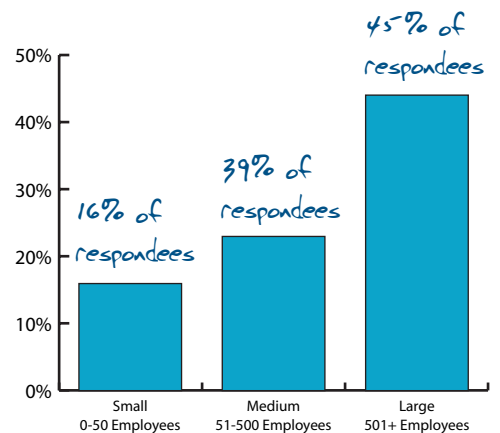
In May 2010, Castle contacted Senior IT professionals, working in Scotland, to ask them for their detailed opinions of virtualisation. The following results are based on the 66 responses we received.

WHO IS USING WHAT?

What types of virtualisation are organisations using?



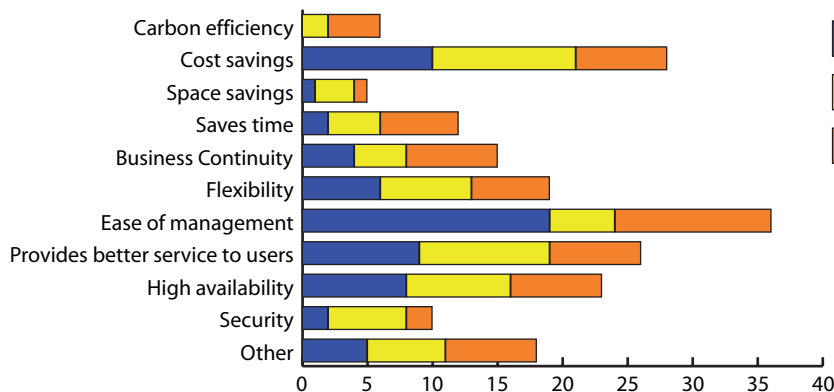
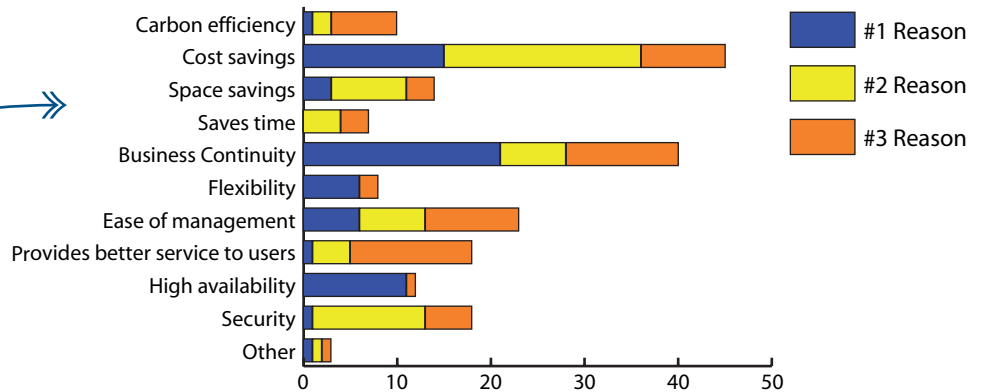
What % of infrastructure is virtualised?



WHY DO ORGANISATIONS DO IT?

Whether or not you have virtualised, what do you see as the top three reasons for doing so?

Answers for Server virtualisation

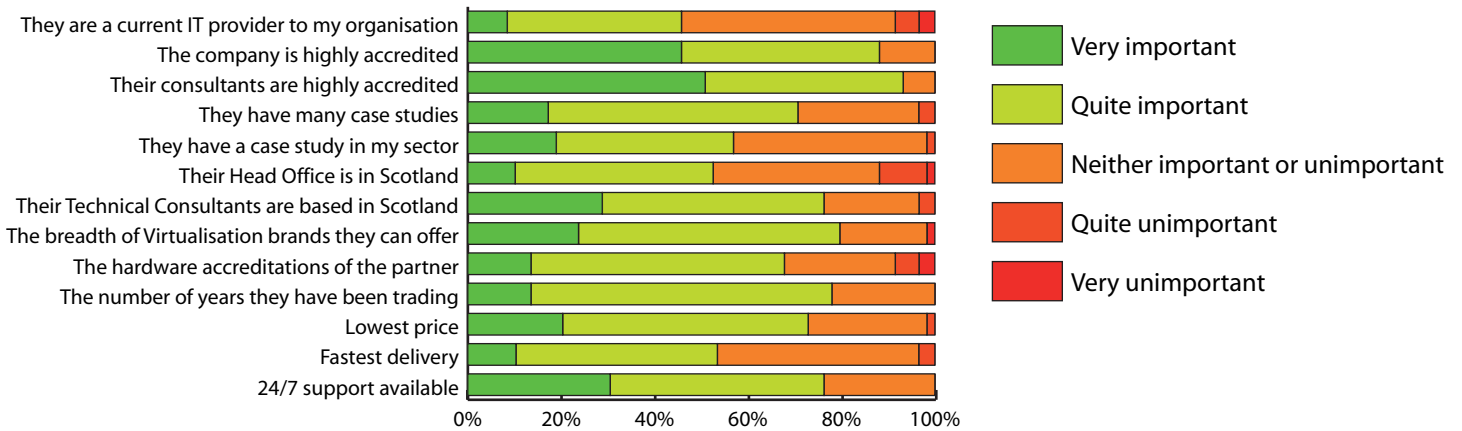


Answers for Desktop virtualisation

"Our mission is to help our customers serve their customers better using I.T."

PICKING A PARTNER

Tell us the importance of the following criteria when choosing a virtualisation partner?

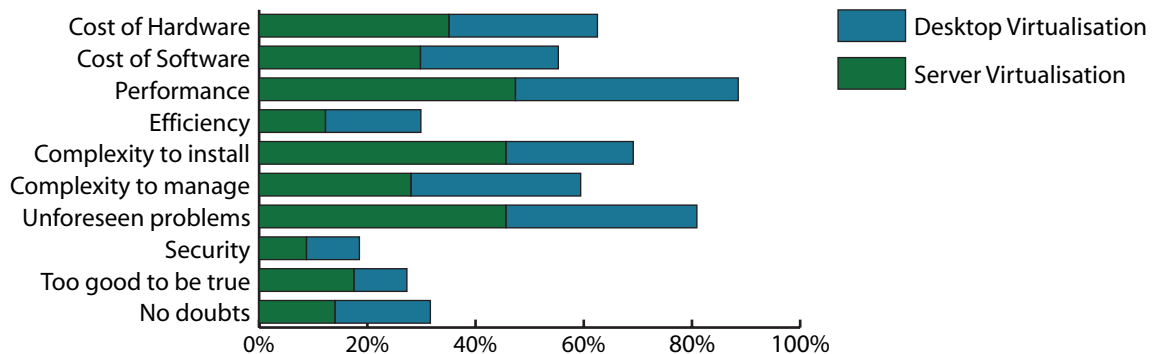


See how we measure up at www.expertsinvirtualisation.com -

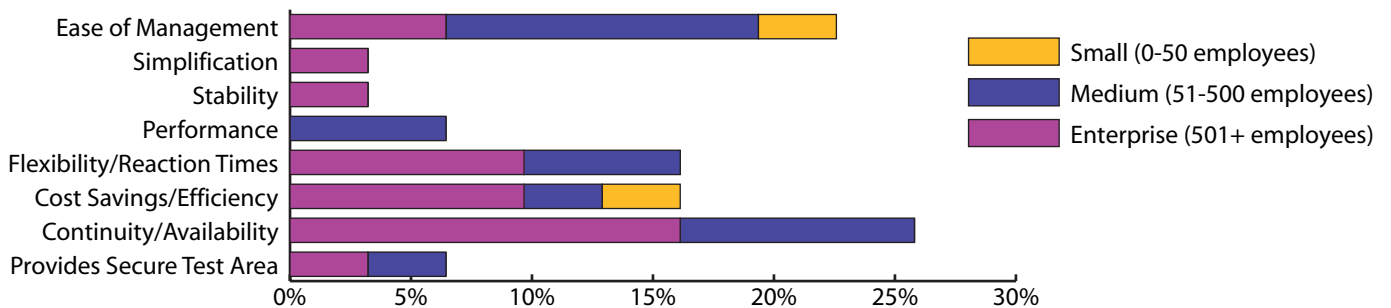
View Case Studies, meet the team and try out our simple cost savings & Carbon Trust loan calculator!!

EXPECTATIONS

Prior to undertaking virtualisation, what doubts did/do you have about Server/Desktop virtualisation?



Since virtualising your servers, what is the single biggest improvement?



...and the biggest disappointment?

